

Elevating Compliance-Driven Enterprises with Unmatched IT Resilience

ProSource delivers managed IT services that safeguard data and ensure business continuity leveraging CoreSite's secure, highly available colocation

The Challenge

ProSource must ensure the availability and security of its customers' IT infrastructure and faces a formidable challenge in serving vertical markets characterized by rigorous compliance requirements including healthcare, financial services, manufacturing, engineering and education. With its on-premises data center situated next to a lake, the company had concerns about the potential flooding that could damage IT equipment and impact uptime. The facility also lacked the physical security required to control access to its IT environment and its customers' business-critical data.

With approximately 50% of its monthly revenue related to its data center operations, the company needed a more robust facility to minimize risk.

The Solution

ProSource found its answer in CoreSite's Orlando data center, OR1, that offers risk reduction, reliability and interconnection capabilities that perfectly align with the needs of both ProSource and its clients. OR1's data center operations team provides 24x7x365 security and offers technical, remote hands and customer service support. To promote resiliency, OR1 leverages an N+1 critical system architecture. Multiple security controls and protocols restrict access to the facility and its data halls – including building anonymity, high perimeter fencing, a gated entry, professional security personnel, man traps and biometrics.

CoreSite's extensive cross connect capabilities enable ProSource to seamlessly link customer metro and remote offices within the data center for "gold standard" data protection. With multiple cross connects integrated into its infrastructure, ProSource can utilize border gateway protocols (BGP) on the edge to intelligently route internet traffic, minimize network latency and optimize performance.



INDUSTRY

Managed IT Services

ABOUT

In an era where data security and compliance are paramount, ProSource stands at the forefront of managed IT, cloud and security services for businesses, delivering tailored solutions that not only protect sensitive information but also ensure seamless operations and exceptional outcomes for its enterprise clients.

WEBSITE

<https://getprosource.com/>

The Outcomes



A MEANINGFUL PARTNERSHIP THAT ENRICHES THE COMMUNITY

ProSource is committed to giving back to the local community through its active participation in the University of Central Florida (UCF) Knight Shadow Program. This mentorship and job shadowing initiative allows students to explore a variety of career fields and network with industry professionals. To show actual digital infrastructure technology, the company conducts informal panel discussions in the OR1 data center that allows students to speak with entry-level engineers and its leadership team about day-to-day job responsibilities, business operations and potential career paths. CoreSite provides tours of OR1 for first-hand insight into the data center environment, experiences that have helped ProSource become the top Shadow Knight program participant in the STEM field.



MULTIPLE DEPLOYMENT MODELS TO ADDRESS DIVERSE CUSTOMER NEEDS

With its IT workloads at OR1, ProSource can offer customers multiple deployment options to ensure alignment with their unique operational and security requirements, budget and preferred expenditure model. Leveraging its private cloud, ProSource can deliver managed cloud services and infrastructure as a service (IaaS), hosting customer production environments more affordably than the public cloud. Customers can also pair the private cloud with public cloud for hybrid solutions that support disaster recovery (DR) and redundancy use cases. Additionally, customers can colocate their own hardware in OR1, utilizing ProSource to design, build and manage their tailored solutions.



MEETING THE UPTIME AND SECURITY DEMANDS OF HEAVILY REGULATED BUSINESSES

The combination of built-in redundancy and robust security at OR1 ensures ProSource's customers have uninterrupted and secure access to their workloads and data. This fortified infrastructure diminishes exposure to potential risks and helps businesses to confidently navigate regulatory mandates while enhancing overall productivity.



ADVANCED CAPABILITIES AND SCALABLE SERVICES SUPPORT FUTURE DEMANDS

The breadth of services along with the scalable space and power at OR1 positions ProSource to meet the ever-evolving demands of its customers while fueling its own growth trajectory. With data centers in 11 regional markets, CoreSite enables ProSource to build geographic redundancy into customer deployments.



SPEEDY ISSUE RESOLUTION AND DIGITAL TRANSFORMATION WITH COLOCATION

By colocating its servers in OR1, ProSource can retain full control over its infrastructure, empowering its team to swiftly tackle issues and implement necessary changes quickly without the bottleneck often associated when involving third-party vendors. ProSource's team's in-depth knowledge of the environment and its complexities not only speeds resolution, it enables developing infrastructure solutions that accelerate digital transformation for customers.

“To provide exceptional, comprehensive managed IT solutions for clients in highly regulated industries, we need data center infrastructure that is reliable, resilient and secure. CoreSite’s unwavering professionalism and top-tier security practices ensure we can design and manage customized IT solutions that generate tangible results and real success for our customers.”

MATTHEW MULCAHY, VICE PRESIDENT, CLIENT EXPERIENCE, PROSOURCE

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