

**CORESITE**

An American Tower Company

THE INTERSECTION OF  
**Interconnection**



Increasingly complex digital business demands require infrastructure performance and flexibility. Whether you need to digitize customer experience, optimize performance or scale on-demand, we deliver purpose-built data centers and a highly interconnected ecosystem that holistically ensures you are future-ready and able to grow your business.

### CORESITE COLOCATION DATA CENTERS ENABLE BUSINESSES TO



MEET COMPLIANCE REQUIREMENTS



ENSURE SECURITY AND BUSINESS CONTINUITY



GAIN COMPETITIVE EDGE



MONETIZE BUSINESS



REDUCE TOTAL COST OF OWNERSHIP

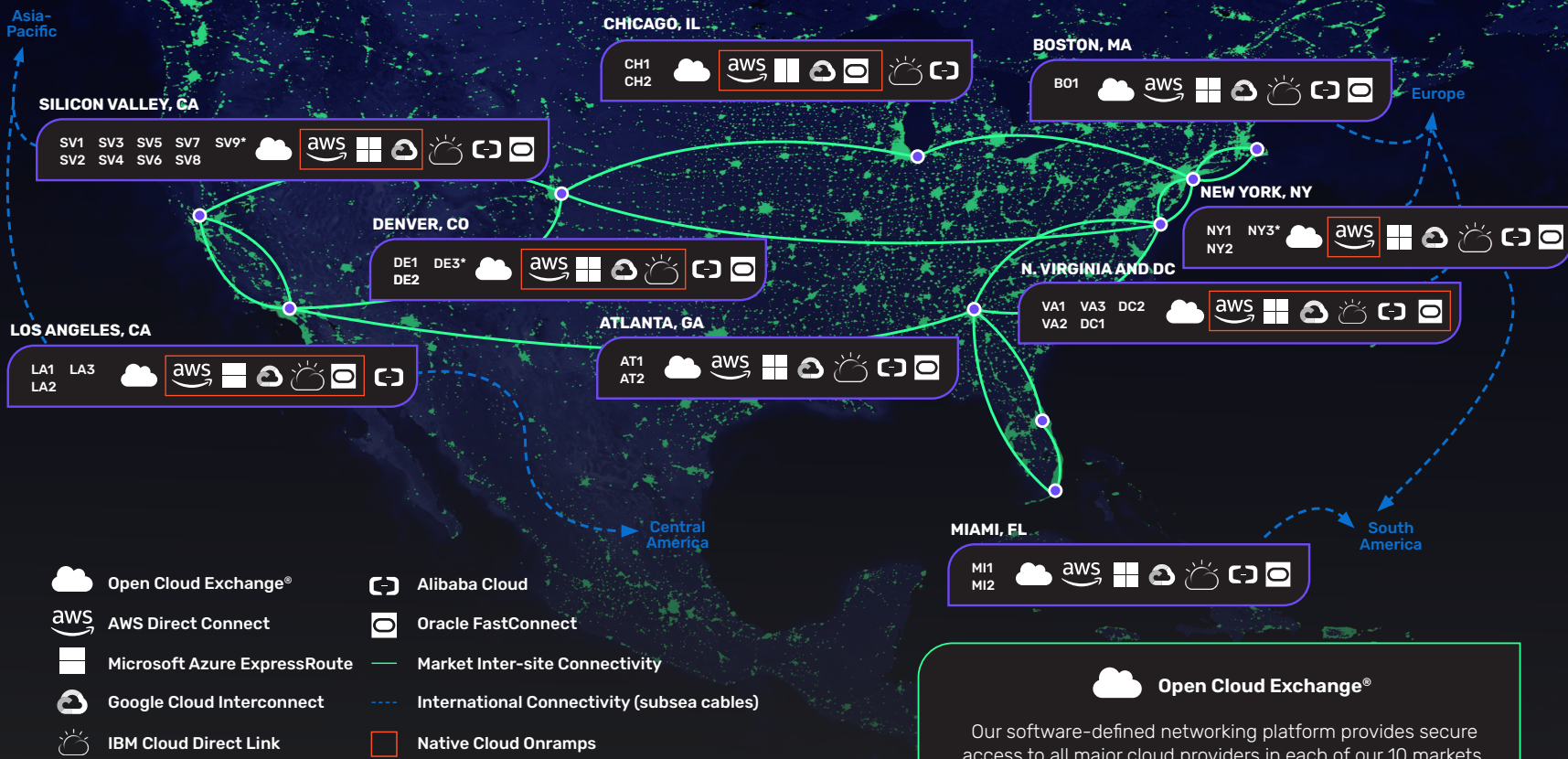


INTEROPERATE AND QUICKLY SCALE

### WHERE YOU PUT YOUR INFRASTRUCTURE MATTERS

CoreSite, an American Tower Company, serves as the ideal interconnection hub to build and deploy a hybrid IT strategy to monetize and future-proof your business.

Our interoperable platform centralizes direct access to partners in your digital ecosystem. We are the IT nexus where top cloud providers, service integrators, networks and fellow enterprises interoperate and collaborate to accelerate business initiatives. When you are looking for a cloud assessment, access or services – or data storage and analytics, management tools, colocation and security services or real-time collaboration – look to CoreSite to provide the native digital supply chain needed to ensure your business thrives.



## THE OUTCOMES

### MONETIZE YOUR BUSINESS

Our Open Cloud Exchange® (OCX) enables collaboration with all the partners in a digital ecosystem. Our proprietary platform provides direct, secure and virtual connections to anyone on the exchange – enabling businesses to quickly turn up connections with their partners to transfer data and collaborate in real time. The OCX empowers our customers to complete unique production projects and achieve a faster time to market.

### MEET STRINGENT COMPLIANCE REGULATIONS

Many businesses strive to provide excellent customer experience but are challenged by compliance regulations designed to protect customer data. CoreSite's data centers satisfy all of the stringent compliance regulations and provide the multi-layered security features, 100% SLA uptime and infrastructure resilience needed to support an excellent customer experience.

### FUTURE-PROOF YOUR DIGITAL BUSINESS

Enterprises in myriad industries deploy multicloud and hybrid IT strategies at CoreSite to achieve better performance. Our agnostic approach and strategic partnerships enable customers to quickly connect to their preferred cloud providers, maximize network performance and take advantage of services and workloads in data centers and at the edge.

**“When we joined CoreSite, everyone laid down the red carpet in the pre-sales stage – and the red carpet stayed down since we have become customers. Our experience continues to be phenomenal.”**

**PRINCIPAL NETWORK ENGINEER AT A FEDERAL CREDIT UNION**

## Your IT Solution Nexus

### WHY CORESITE?

We are building the digital infrastructure for tomorrow, today, as a subsidiary of American Tower. The combined assets of the companies – CoreSite's data centers, decades of operational experience and unique interconnection platform and American Tower's domestic and international real estate portfolio – establishes a differentiated foundation for building the interconnection fabric of the future and accelerating wireline and wireless convergence. Additional reasons are rooted in our demonstrated ability to deliver a significant return on investment:

- **Save up to 60%** on CoreSite cloud connectivity compared to traditional telco and SDN offerings\*
- **Save up to 50%** by connecting to 435+ network service providers at CoreSite\*
- **Cut data replication costs by as much as 70%** using direct interconnection and eliminate data egress costs when restoring data from certain local cloud availability zones\*

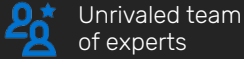
## NATIVE ONRAMPS TO ALL MAJOR CLOUD PROVIDERS



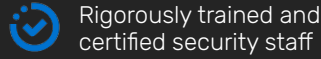
Microsoft Azure



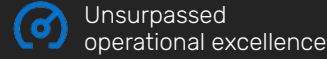
## CUSTOMER-FIRST MINDSET



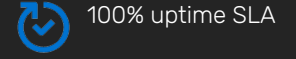
Unrivaled team of experts



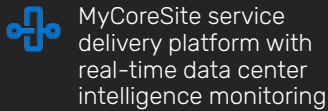
Rigorously trained and certified security staff



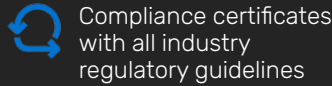
Unsurpassed operational excellence



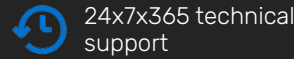
100% uptime SLA



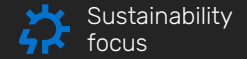
MyCoreSite service delivery platform with real-time data center intelligence monitoring



Compliance certificates with all industry regulatory guidelines



24x7x365 technical support



Sustainability focus

## ROBUST DIGITAL ECOSYSTEM

28

Highly connected data centers in 11 key markets



Open Cloud Exchange® Platform delivers inter-market connectivity

435+

Network providers



Any2Exchange® Peering Platform

325+

Cloud and IT service providers



Managed CoreSite Interconnect Gateway®

38K+

Customer interconnections

\*Costs savings are based on CoreSite cost comparisons using publicly available and private information and/or CoreSite customer reported costs savings and may not be indicative of the costs savings that may be experienced by every customer that switches to the applicable CoreSite service.

**Find out more.**  
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